



24
YEARS IN
PRACTICE



MICHAEL J. ZIEG, ESQ.

CONSULTING COUNSEL TO
GONZALO LAW

PRACTICE AREAS

- » Real Estate
- » Transactions
- » Strategic Planning
- » Investment Properties
- » Corporate Governance
- » Securities
- » Financial Analysis
- » Mergers & Acquisitions
- » Real Estate Economics
- » Financial Modeling

EDUCATION

Texas A&M University

College Station, TX

1991-1995

B.B.A. Finance

University of Denver

College of Law

Denver, CO

1995-1997

Juris Doctorate

OVERVIEW OF EXPERIENCE

Attorney Michael Zieg has spent over 20 years in the commercial real estate industry with experience in finance, transaction structuring, credit, and asset management and recovery. Most recently, Mr. Zieg co-founded STORE Capital Corporation (NYSE: STOR), a NNN-Lease REIT, in May 2011 and served as its Executive Vice President – Portfolio Management, Assistant Secretary and Assistant Treasurer until February 2018.

While Mr. Zieg and his colleagues ran STORE, the company grew from inception to over \$6 billion in assets. During this time, Mr. Zieg was a member of the executive management team as well as the investment committee that reviewed and approved all investments made by the company. In addition to managing the investment portfolio, Mr. Zieg also oversaw the construction department, managed the IT department and led all technology and information systems design and implementation.

Prior to co-founding STORE, Mr. Zieg was Senior Vice President – Portfolio Management at Spirit Finance Corporation (now Spirit Realty Capital, Inc.) (NYSE: SRC) from 2007 to February 2010, where he oversaw portfolio management for a net-lease real estate portfolio in excess of \$3.5 billion.

From 1998 to 2007, Mr. Zieg was with the national law firm of Kutak Rock LLP, where he was a partner focusing on corporate finance and securities transactions.

SKILL SET FOCUS

- » Contract Negotiation
- » Management
- » Strategic Leadership
- » Real Estate Investment Trusts
- » IT Infrastructure Design
- » Corporate Strategic Formulation